



Alan Merten

President Director & Chief Executive Officer

Alan Merten is President Director and Chief Executive Officer of PT Asuransi Jiwa Manulife Indonesia (Manulife Indonesia).

Mr. Merten is responsible for the overall development of Manulife Indonesia's business including individual insurance and wealth management solutions, pensions and employee benefits through a professional and productive agency channel, strong partnerships with banks and through forward-thinking leveraging of other distribution channels.

Appointed to this role in 2010, Mr. Merten has more than twenty-five years of experience across the breadth of financial services product areas. He began his career as an actuary and has worked in various management and consulting roles with experience leading people and businesses in Australia, Europe, and Asia.

Prior to his move to Indonesia, Mr. Merten was with Manulife Hong Kong where he led the Provident Fund and Group Insurance business and also served as CEO of Manulife Provident Funds Trust Company. During his three years there, he successfully grew the business scale and market share, serving around 1 million customers and managing approximately US\$ 8 billion of their retirement savings.

Mr. Merten holds an MBA from the Macquarie Graduate School of Management in Sydney and he is a Fellow of the Institute of Actuaries of Australia.